

Paweł Puchalski, equity analyst at BZ WBK: Maybe I should start from the end - what will be the management board's recommendation regarding the dividend of the company? Let me say that I know that everything depends on the main shareholder, but I'm asking about management board's recommendation.

Jacek Kościelniak, Vice President for Financial Matters of the Management Board, CFO: You have already answered your own question. As you know, in December last year we adopted the strategy for implementation. We are implementing the strategy very consistently and we will be even more consistent in the following years. Pursuing the strategy we will incur determined expenditures to fulfil this strategy. It even determines us to reinvest the bulk of the money from the previous results. So as I said in the beginning you have already answered your question. Of course everything depends on the owner's decision. And you personally emphasised reinvestments in order to fulfil the strategy and make future investments. As I'm saying, we're also seeking savings. We have prepared our own financial plan, where we tried to address certain expenditures for 2017, trying to manage them as best we can, so we are trying to stick to our strategy, due diligence and stick to our investment projects, which are on the way.

Paweł Puchalski: May I ask one more? Let's have a look at slide 7 in the presentation. You report EBITDA at PLN 40 m, it has to be adjusted by PLN 43 m of one-off effect, so we come back at about PLN 80m. Now let's have a look at the fourth quarter. At the bottom you can see a line, which is not very visible, but it is very important. Last year you lost PLN 83 m on the margin, but in the fourth quarter, that influence of the latest market developments, you lost as much as PLN 42 m. Does it mean that in the following quarters you feel lose as much? Because that would mean that in the following quarters in 2017 you will lose the entire EBITDA profit on the segment. That's why my question - will you have zero EBITDA in 2017?

Jacek Kościelniak: I think we should ask representative of the segment to answer this - Rafał Zaremba, deputy president responsible for the sales segment.

Rafał Zaremba, Vice President of the Management Board, ENERGA Obrót SA: No, we will not continue to lose the margin. The results from the fourth quarter were due to a very major disturbances in the weather. We had significant wind production at that time and that was the basis for the disturbance and the results. We will maintain the situation from before the fourth quarter.

Adam Kucza, Investor Relations Director: And as Mr. Ksepko mentioned the prospects for the sales segment 2017, let's remember, the burden on this segment - obliged seller and long-term contracts for green certificates in the context of diminishing, in January and February, market prices of those certificates and that reduces competitiveness of this segment, compared to others energy suppliers.

Paweł Puchalski: Let's have a look at slide 4, because it also shows a very interesting bridge. Again, OPEX in the fourth quarter. Because you boast about savings, the green bar on OPEX is for the whole year, but I can see the results in 120% from PLN 100 m profit in the fourth quarter and as I understand, this is due to the delays in OPEX spending and from one-off event. And that means that the next year we have the entire amount of PLN 97 m down. Our basis is 2016, then we deduct the one-off events because the delay can continue in 2016, but it has to make up in 2017, plus on top of that, you have normal, regular expenditures which further decrease this amount. Will the decrease in EBITDA in distribution will be more than PLN 100 m year on year?

Adam Kucza: I think it's hard to be precise. I will give a floor to Mr. Krasicki from the distribution segment in a moment, but have a look at four bullet points in slide 12, which Mr. Ksepko presented. Maybe we will not enumerate exactly how much it will be in the segment, but for sure it will impact our standing this year.

Marek Krasicki, Vice President of the Management Board, Energa Operator SA: As you rightly pointed out, one-off events will not be repeated in 2017, so EBITDA will indeed be lower. We cannot quote a specific amount, but we can say that this will be approximately that amount.

Krzysztof Kubiszewski, equity analyst at TRIGON. I have a question about slide 9. At what price do you buy those certificates? And this is this fashion among energy companies to set off this liability of the company and then bankrupt the subject to which it was set off.

Jacek Kościelniak: Again we will ask experts to answer this question - Mr. Zaremba.

Rafał Zaremba, Vice President ENERGA Obrót SA: Once again I would like to calm down the concerns and I would like to say, in the context of other capital groups, that did a similar thing, that we have not considered such a scenario. Of course we have investigated the matter in detail, but we do not intend to continue this. Of course it is a great burden for the company, you are well aware of it. However we are doing anything we can to be able to negotiate with our contractors and find a common language with our partners, to get out of this difficult situation.

Krzysztof Kubiszewski: Is there any major contractor here, in this volume?

Rafał Zaremba: In this volume, in fact, as you might know, there are a few dozen of critical contractors. Again, I would like to emphasise and maybe remind you that 55% of the entire wind energy is collected by our company. There is no, very clear, single contractor. We work with all of them. We have achieved some successes last year. We oriented more than 10 contracts to a new path and we will continue this process this year, however the situation remains very difficult for us.

Andrzej Moczydłowski: I would like to add to the slide mentioned by the person asking the question was about generation segment and this volume PLN 197 m on property rights was about generation and it comes from the fact that we lost support on Włocławek and we did not use biomass in Ostrołęka. And again the fuel mix in Ostrołęka changed, with a greater share of coal.

Adam Kucza: And this is the bridge graph of the sales segment. Certificates are included in the energy margin. Do you have any other questions? I will read out a question asked on the internet about the volume of retail sales in G tariff between 2015 and 2016. If we look at the presentation, that is on one of the slides, slide number 15 - volume of a G tariff. As you can see 6% growth in this volume, annually up to 5,5 gigawatt hours.

Paweł Puchalski, so I will ask you again about generation. I have two questions. Will you pay the tax on wind farms? And the second question, we are now after the first quarter, is production, the generation at the same level as in the fourth quarter?

Jacek Kościelniak: Tax on wind - we do not uniform it across the country. For the many years, personally I was involved in taxes and I do not really understand why people interpret the tax basis by including these infrastructure elements which are not fixed on the structure or on land. We have requested tax authorities for a few individual interpretations. Of course we are paying the taxes regularly, we continue our procedures. And again I will ask our specialist from generation segment to answer this in detail.

Bartosz Duzinkiewicz, Vice President of the Management Board, Energa Wytwarzanie SA: In principle we pay taxes on real estate. We have issued a series of requests for individual tax interpretation in places where we have wind farms. We have received a few answers, which are not favourable to us. They do not agree with our interpretation of the tax regulations. So we will initiate administrative procedure at the municipality level, but in the meantime, before binding court ruling upholds our position, we need to pay in accordance with interpretations that have been issued until now.

Paweł Puchalski: So you will pay taxes as you did in the past?

Bartosz Duzinkiewicz: If the interpretations says we can pay along the old rules, we will pay along the old rules. But if the interpretation, as was the case in two decisions, is unfavourable to us, that is it treats very broadly the assets linked to the wind farm, we will pay as stated in the interpretation, but in the meantime we will defence our position.

Paweł Puchalski: The interpretation or lack of the interpretation from the tax authorities concerns specific projects about which you have submitted your queries. But my question was general - about 100% of windmills.

Bartosz Duzinkiewicz: Where we have not received the interpretation, we pay as we did in the past, along old rules.

Adam Kucza: Regarding generation. We are going beyond the first quarter, probably in a month we will give you attentive estimates of generation volumes.

Bartosz Duzinkiewicz: We are basically on plans. We do not present our forecast, but the production generation is as planned.

Adam Kucza: Are there any other questions? If not, thank you very much for your attention.