

MISSION

ENEA supplies constantly improved products and services, anticipating expectations of the Customers thanks to motivated teams working in a friendly, safe and innovative organisation.

VISION

ENEA is a leading supplier of integrated raw material and energy products and services and of other innovative services for a wide range of Customers, and it is valued for its quality, comprehensiveness, and reliability.



ENEA Group has been implementing the „Development Strategy of ENEA Group in the 2030 perspective“.

Within the Strategy, 60 strategic initiatives have been adopted, more than half of which is of innovative nature. Implementation of initiatives increasing business potential will support e.g. development of innovative products, services and business lines of ENEA Group. Some of the initiatives will significantly affect environmental and social issues relating to the business activity of ENEA Group.

ENEA Group’s position remains stable amid volatile energy market in Q1-Q3 2018



EBITDA on target in year-on-year terms



Growth in electricity generation of 4.8 TWh, i.e. up by 31% year-on-year



Growth in net coal production in the Mining Area of 1.6% year-on-year



Results of the Trading Area under pressure from dynamic market developments (in particular, as regards green obligations and CO₂)



CAPEX in excess of PLN 1,450 million, including PLN 78 million for pro-environmental investment



6,2 GW
Installed power capacity



19%
Share in the domestic electricity generation market



391m tonnes
Extraction potential in 3 concession areas



122.4 thou. km
Of distribution lines, including connections

ENEA Group highlights in Q3 2018

- ENEA’s long-term ratings affirmed by Fitch at ‘BBB’
- ENEA and LW Bogdanka’s debut in FTSE Russell’s index at LSE
- Commissioning of the 110kV high-voltage line Leszno Gronowo - Śrem in Greater Poland – expenditure of over PLN 56 million
- Successful certification of Ostrołęka C project for the main auction
- Extending ENEA’s patronage to further vocational education and technical schools under the cooperation project



2,6 mln
Customers

Capex - implemented in 1-3Q 2018 and planned for 2018

Capital expenditure [PLN m]	1-3Q 2018	Planned for 2018
Generation	221.3	596.0
Distribution	570.3	966.6
Mining	296.0	496.0
Support and other	367.2	360.8
TOTAL Plan implementation	1 454.8	2 419.4
Equity investments ¹⁾	0.0	-
TOTAL ENEA Group's expenditure	1 454.8	-



¹⁾ Not included in ENEA Group's Material and Financial Plan

ENEA Group's financial results

[PLN m]	2011	2012	2013	2014	2015	2016	2017	1-3Q 2018
Net sales revenue	9,709	10,091	9,151	9,855	9,848	11,256	11,406	9,384 ²⁾
EBIT	846	825	906	1,186	-162	1,119	1,488	920
EBITDA	1,529	1,575	1,668	1,945	2,130	2,328	2,684	1,973
Net result	794	694	723	909	-399	849	1,165	620

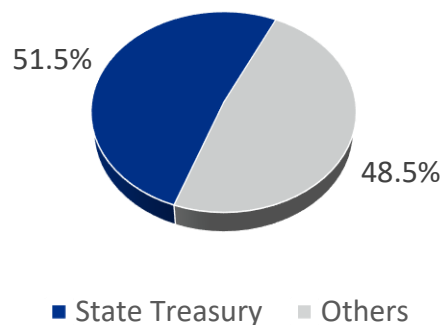
²⁾ from 1 January 2018, change of the standard – IFRS 15

ENEA S.A. on Warsaw Stock Exchange

ENEA shares on WSE

Ticker	ENA PW
Number of shares	441,442,578
Share price ³⁾	PLN 10.44
Rating	Fitch Ratings „BBB”
Market capitalization ³⁾	PLN 4.61bn
Weight in stock indices ³⁾	WIG: 0,77% WIG30: 1,02% WIG-ENERG: 12,71% WIG-PL: 0,79%

Shareholding structure of ENEA S.A. ³⁾



³⁾ As at 23 November 2018